

Society Travel

COMPANY PROFILE

ABOUT CHAIRMAN



MR. SUNIL SHARMA

Mr. Sunil Sharma is a successful businessman with over 24 years of experience in the aviation industry. He has a deep understanding of the industry, having worked in various roles including sales, marketing, and operations. He is also knowledgeable about the operation of General Sales Agent (GSA) of airlines.

In addition to his aviation experience, Sunil is involved in the hospitality business and trading. He has successfully managed and grown his businesses, utilizing his skills in financial management, strategic planning, and operations.

Sunil's strengths lies in his ability to build strong relationships with clients and stakeholders, as well as his expertise in developing and implementing effective business strategies. He is a results-driven leader who is able to motivate and inspire his teams to achieve their goals.

Overall, Sunil's extensive experience in the aviation industry, coupled with his success in other business ventures, make him a valuable asset to any organization looking to grow and succeed.

WELCOME TO OUR COMPANY

LEARN MORE

- Society Travel Service Pvt. Ltd. was established in 1998.
- We deliver our service as per the client's requirement.
- We sustain our relation by developing customer loyalty.
- Sustainability in Business is our target.
- Our performance is result oriented.
- Our business is in upward trend nationally.
- We have quality customer and Diverse Market.
- Organised management team and dedicated staffs are the key to success of Society Travel.
- promote Nepalese tourism in international market is our main objectives.





PRESENTATION

VISION & MISSION



Vision

To be the leading provider of transformative travel experiences in Nepal, recognized for our commitment to excellence, innovation, and responsible tourism, inspiring travelers to explore and connect with the diverse landscapes, cultures, and traditions of our Himalayan nation.

Mission

To enrich lives through unforgettable travel experiences, showcasing the beauty, culture, and hospitality of Nepal while fostering sustainable tourism practices that benefit local communities and preserve our natural heritage.

PRESENTATION

OUR SERVICES



01

Air Ticketing

booking and ticketing facilities throughout the nation and around the globe.

02

Visa Processing

We provide services related to visa processing different procedures.

03

Hotel Booking

Best Price guarantee hotel booking services around the globe.

04

Tour service

We provide both
1. Inbound Packages
11. Outbound Packages

PRESENTATION

ADDITIONAL SERVICES

- Charter flight Service
- Mountain flight Service
- Rafting and canyoning
- Trekking
- Paragliding
- Rescue flight Service





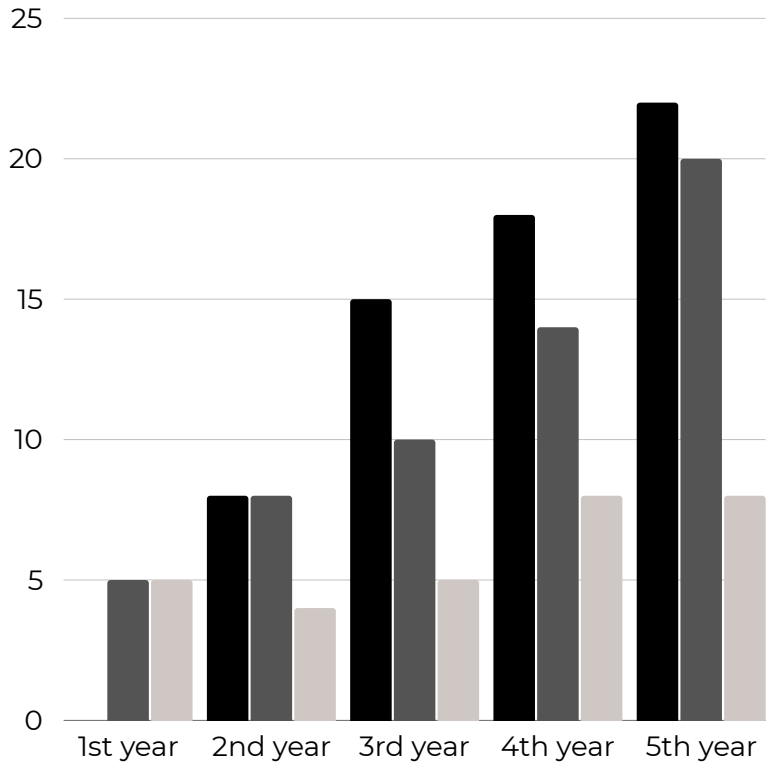






OUR FINANCE

- Financially Sound Organization
- All supplier and airline invoices centrally controlled
- Financially deciplined with timely paymets and credit systems.
- Punctual and accurate payments on agreed dates
- Government Compatible e-billing System
- Full participation in IATA Payments
- Claims and correspondence dealt with promptly and according to airline procedures
- Timely audit and tax clearance



IT SOLUTIONS AND SUPPORT

- Comprehensive GDS System
- Fully integrated financial system
- Potential to incorporate the airlines own system into our operation
- Advanced in House IT support.
- Fully functional networking capacity with a high frequency Internet capacity

SALES

- Countinous Increase in regular corporate clients each quarter
- Experienced and motivated sales teams covering all sectors.
- Expertise and in-depth knowledge of the local market.
- An active customer base in all of our represented territories.
- Continued development of our established customer databases and mailing.
- Regular compilation of sales
- report and analysis of market data.
- Timely response and co-ordination with the clients

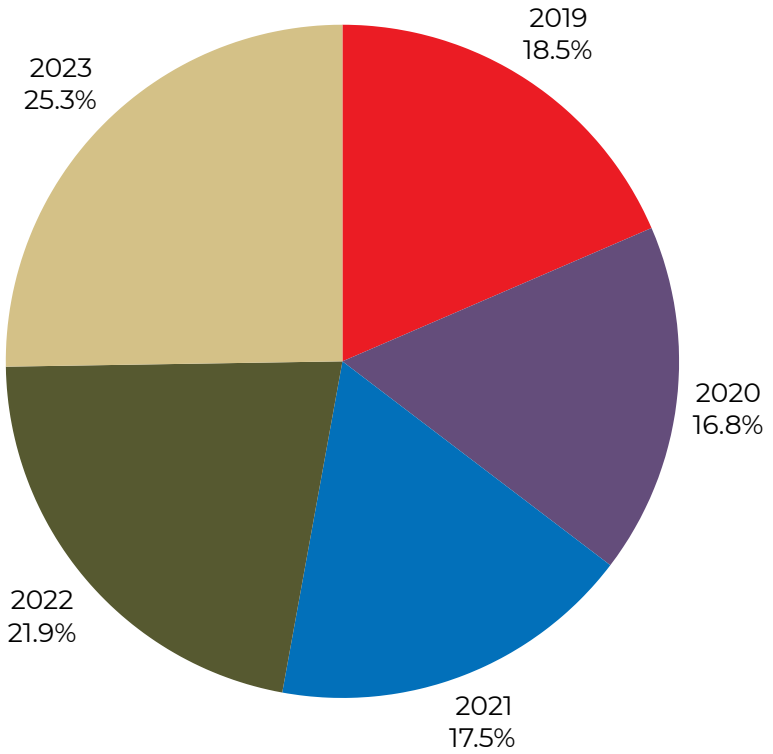
LEARN MORE



PRESENTATION

SALES

The revenue report from 2019 to 2023 shows a fluctuating pattern initially, with a slight decrease in 2020 (Due to covid pandemic)followed by modest increases in 2021. However, significant growth was observed from 2022 onwards, with revenue jumping notably in both years, reaching almost 750,000,000 in 2023. This upward trend suggests successful strategic initiatives or favorable market conditions contributing to the company's recovery and substantial growth in recent years.



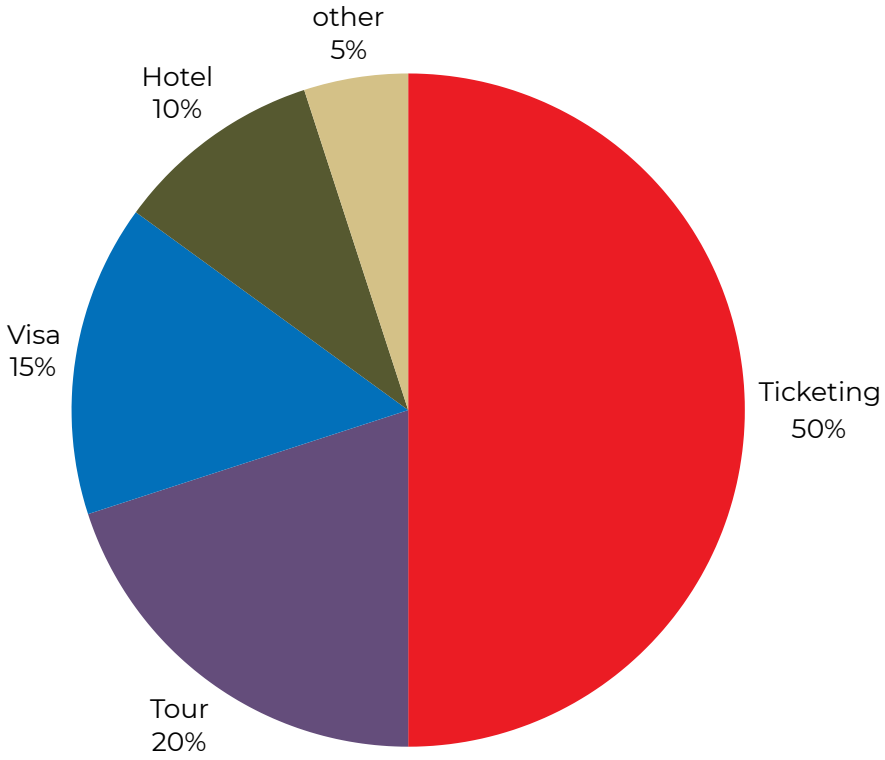
MARKETING

- Raise awareness of the airline in the market and implement an effective marketing strategy.
- The design, print and distribution ad digitalize of marketing materials in line with the airlines corporate branding.
- The creation of imaginative and inventive mail shots for regular circulation to extensive databases.
- Regular preparation of factual and effective press releases for distribution to the trade publication.
- Organize and manage small or large corporate events throughout the year.
- Effective Digital presence in the internet as per the rising demand of the society.
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LEARN MORE

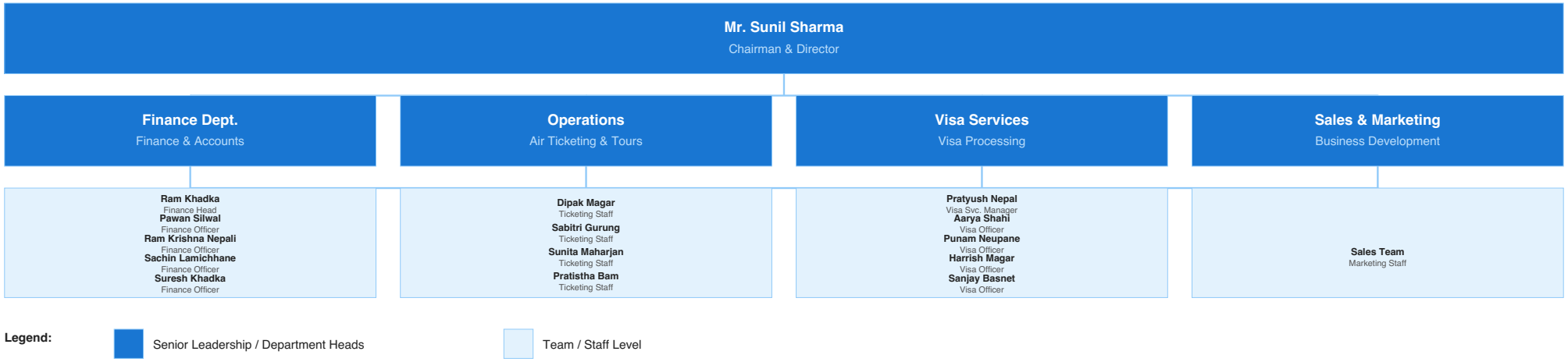


INFOGRAPHIC SECTION

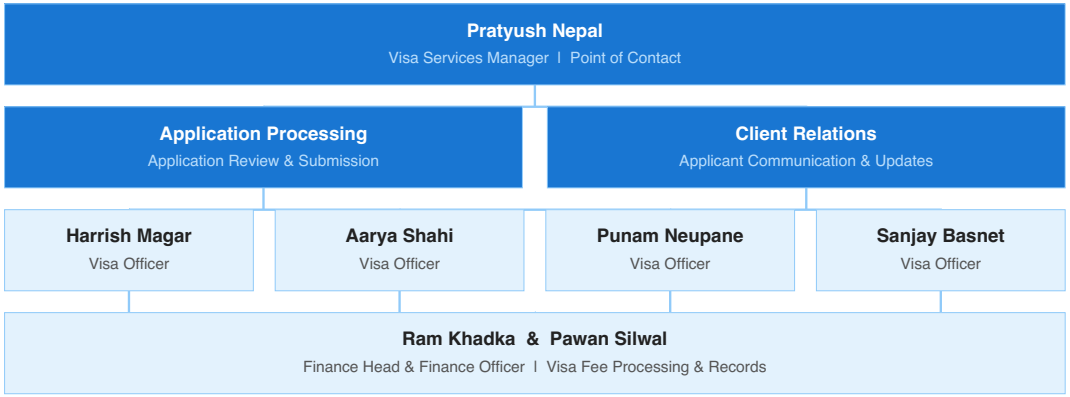


Society Travels generates its revenue with a diversified approach: ticketing constitutes half of its earnings, emphasizing accessibility through transportation services. Tours contribute significantly, reflecting the popularity of curated travel experiences, while visa services and hotel bookings provide additional streams of income, ensuring smooth entry and comfortable accommodation for travelers. Supplementary services, comprising 5% of revenue, further enhance the customer experience. Overall, this revenue distribution strategy enables the agency to offer comprehensive travel solutions and meet the varied needs of visitors exploring Nepal.

ORGANISATION CHART



SINGAPORE VISA HANDLING TEAM



Team Roles at a Glance

Name	Designation	Key Responsibility
Pratyush Nepal	Visa Svc. Manager	Team lead, POC, quality control
Harrish Magar	Visa Officer	Document verification & submission
Punam Neupane	Visa Officer	Application intake & screening
Aarya Shahi	Visa Officer	Processing & client comms
Sanjay Basnet	Visa Officer	Status tracking & passport delivery
Ram Khadka	Finance Head	Financial oversight & records management
Pawan Silwal	Finance Officer	Fee collection & financial records

All visa officers deployed Full-Time. Finance team provides dedicated support.

AWARDS


SOCIETY
THAI
Certificate of
Appreciation
SOCIETY TRAVEL SERVICE
We sincerely appreciate your outstanding support to
Thai Airways International
Rabi Chandra Singh
Chairman
GSA: Society International Travel Services
Wit Kitchathorn
Director of Sales
Thai Airways International
24 May, 2024
Kathmandu, Nepal


TURKISH AIRLINES
WITH YOUR VALUABLE CONTRIBUTION,
WE CONTINUE TO BE THE
WORLD'S LEADING AIRLINE
FLYING TO LARGEST NUMBER OF COUNTRIES
We thank
SOCIETY TRAVEL SERVICE PVT LTD
Tourism Agency for its contribution to Turkish Airlines in 2022


Certificate of
Appreciation
QATAR AIRWAYS
This certificate is awarded to
Society Travel Service (P)Ltd
for Best Premium Performance during the year 2022-2023
Bennet Michael Stephens
Regional Manager,
Indian Subcontinent
Mohamed El Emam
Country Manager,
Bangladesh & Nepal
Sarik Bogati
Commercial Manager,
Nepal


ETIHAD AIRWAYS
Certificate
for Top Premium Performance 2017/2018
Awarded to:
Society Int'l Travel Services Pvt. Ltd.
H.E Mr. Saeed Hamdan Al Nuqbi
Powana Shrestha


AIR CHINA
中国国際航空公司
A STAR ALLIANCE MEMBER
Air China Limited
Agents Award 2023
Air China Kathmandu Office
Congratulates
Society Travel Service Pvt. Ltd
For their outstanding performance in the year 2023
General Manager
Mr Zhang Xuesong
Sales Manager
Mr Li Guangping


OUTSTANDING SALES ACHIEVEMENT
malaysia airlines
TOP AGENT AWARD
In recognition of your partnership and support in 2023
Presented to
SOCIETY TRAVEL SERVICE PVT. LTD.




ETIHAD AIRWAYS
2015 Award
For Best Share Shift
Awarded to:
Society Travel Service P. Ltd
Powana Shrestha
General Manager, Nepal

CONTACT US

We look forward to
working with you

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THANK YOU

Society Travel has the expertise, infrastructure and financial support to offer you with the full range of Air ticketing service, passenger handling, cargo management, holidays booking, charter flight booking etc. You can benefit from a tailor-made package to suit your specific requirements.

“Great work can only come from great partnership”

WWW.SOCIETYTRAVELS.COM